São Paulo 14th April 2020

Notice to the Market

03/2020

Ref: Overview of the grain export sector through the Coronavirus pandemic

ANEC - National Association of Cereal Exporters, representing grain exporters, Supervision Companies and Fumigation Companies, continues following-up the development of the situation caused by the Covid-19 pandemic.

During the last week, few changes have occurred and operations keep happening normally.

The absence of changes is a positive factor. It demonstrates that Brazilian exports, in our sector, follow their normal pace despite the contingencies that are necessary to contain the spread of the virus. The volumes exported in March 2020, compared to the same month last year (15 million versus 11.6 million), serve as a proof. Additional details can be found at the end of the report.

The situation of the Brazilian grain export sector is as follows.

1. Status of Brazilian Ports:

The situation in the Ports of Santos, Paranaguá, Rio Grande, São Luis/Itaqui, São Francisco do Sul, Vitória, Itacoatiara, Barcarena/Vila do Conde, Santarém, Imbituba, Aratu, and Santana have not changed since last week.

All Brazilian ports continue to operate normally, adopting the security measures established by ANVISA - National Health Surveillance Agency (Technical Note Number 47/2020) and WHO - World Health Organization and, as well, terminal initiatives to prevent expand of Covid-19.
2. Shipping documents and samples dispatch:

A. What is new:

a. Brazilian Phytosanitary Certificate:
As announced last week, the Brazilian NPPO (MAPA) started to electronically sign the certificates and to directly email a copy of the certificate to the importing countries’ NPPOs (when requested). Certificates can also be verified online at MAPA’s website: https://sigvig3-homolog.agricultura.gov.br/qrcodefito/consulta/

Some countries still complain about not having received the communication from the Brazilian NPPO. ANEC is working with MAPA to ensure that all importing countries are properly communicated.

B. Situation remains the same of previous week (details can be accessed in previous reports):

a. Shipping documents dispatch to destination:
   Situation remains unchanged. It keeps occurring with the exception of occasional problems.

b. Dispatch of documents inside Brazil:
   It is still occurring normally, but it may be delayed by the decrease in the number of flights and courier services availability.

c. Samples dispatch:
   Laboratories authorized to perform special analyzes are working normally. The decrease in the number of flights may possibly causes delays.

d. Documents copies are accepted by importers:
   The situation remains practically unchanged, following IPPC’s recommendation.

e. Contingence Plan:
   No significant advance. ANEC continues to work on the contingence plan.
3. **Shipment flow:**

During last week (05th to 11th April) were loaded in Brazil 50 vessels with soybeans, (3 million tons) and 9 vessels with soybean meal (409 thousand tons). There were no corn shipments in the period. Shipments were distributed through Brazilian ports as shown in the table below:

<table>
<thead>
<tr>
<th>PORT</th>
<th>QUANTITY (METRIC TONS)</th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>SOYBEAN</td>
<td>SOYBEAN MEAL</td>
<td></td>
</tr>
<tr>
<td>SANTOS</td>
<td>1.002.227</td>
<td>184.061</td>
<td></td>
</tr>
<tr>
<td>PARANAGUÁ</td>
<td>495.547</td>
<td>127.810</td>
<td></td>
</tr>
<tr>
<td>SÃO FRANCISCO</td>
<td>202.262</td>
<td>-</td>
<td></td>
</tr>
<tr>
<td>VITORIA</td>
<td>70.279</td>
<td>-</td>
<td></td>
</tr>
<tr>
<td>ITACOATIARA</td>
<td>22.312</td>
<td>-</td>
<td></td>
</tr>
<tr>
<td>SÃO LUIS/ITAQUI</td>
<td>276.297</td>
<td>-</td>
<td></td>
</tr>
<tr>
<td>RIO GRANDE</td>
<td>384.218</td>
<td>64.850</td>
<td></td>
</tr>
<tr>
<td>SANTAREM</td>
<td>229.173</td>
<td>-</td>
<td></td>
</tr>
<tr>
<td>BARCARENA</td>
<td>306.196</td>
<td>-</td>
<td></td>
</tr>
<tr>
<td>ARATU/COTEGIPE</td>
<td>69.098</td>
<td>32.943</td>
<td></td>
</tr>
<tr>
<td>IMBITUBA</td>
<td>-</td>
<td>-</td>
<td></td>
</tr>
<tr>
<td>ILHEUS</td>
<td>-</td>
<td>-</td>
<td></td>
</tr>
<tr>
<td>TMIB - BARRA DOS COQUEIROS / SERGIPE</td>
<td>-</td>
<td>-</td>
<td></td>
</tr>
<tr>
<td>SANTANA</td>
<td>-</td>
<td>-</td>
<td></td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>3.057.608</strong></td>
<td><strong>409.664</strong></td>
<td></td>
</tr>
</tbody>
</table>

Main destinations for Brazilian shipments during last week:

- **Soybeans:**
  - China: 2.254.695 tons (74%)
  - Turkey: 110.732 tons (4%)
  - Belgium: 85.001 tons (3%)
  - Algeria: 78.401 tons (3%)
  - Portugal: 70.601 tons (2%)
  - Others: 458.169 tons (14%)

- **Soybean meal:**
  - Netherlands: 74.666 tons (18%)
  - Indonesia: 67.769 tons (16%)
  - Spain: 64.850 tons (16%)
  - Poland: 64.160 tons (16%)
  - Japan: 56.986 tons (14%)
  - Thailand: 48.290 tons (12%)
  - Romania: 32.943 tons (8%)

During first days of April (from 01st to 11th), Brazil exported 4.5 million tons of soybeans and 522 thousand tons of soybean meal.
During this week (from 12th to 18th April) Brazil shall export 4 million tons of soybean, and 537 thousand tons of soybean meal. No corn shipments are scheduled for this week.

By the end of April, additional 10 million tons of soybeans and 1.2 million tons of soybean meal shall be shipped according to the Brazilian ports' line-up.

ANEC’s monthly and weekly statistics can be found in our website: https://anec.com.br.

ANEC – NATIONAL ASSOCIATION OF CEREAL EXPORTERS

Note: The information contained in this report was extracted from daily newsletters received from shipping agencies, in addition to information provided by ASCB’s members, from CCE – (ANEC’s External Contracts Committee) and from IGTC.
- Agri Port Services: http://nortonlilly.com/agri-port-services/
- Cargonave: https://www.cargonavegroup.com/
- Naabsa: https://naabsa.com/